

# WAREHOUSE GROWTH ROAD MAP

The ambition of any company is to grow but often it's difficult to know what targets you're actually chasing on the road to faster and more stable warehouse expansion.

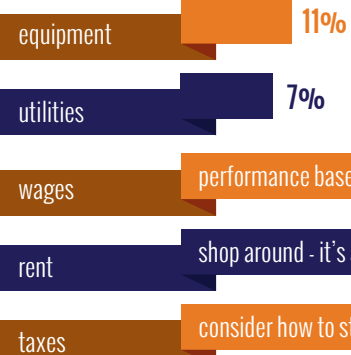
This very simple indicative growth road map highlights the key factors in any developing business. Now that you've got your idea off the ground, start heading in the right direction with this map in hand...



## RESOURCES

### WHERE BUILDING LAYOUT

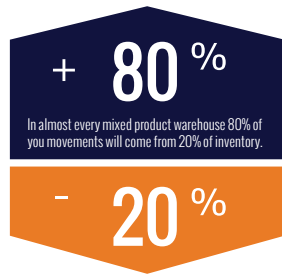
### TYPICAL TOP 5 EXPENSES FOR WAREHOUSING



performance based wages can be dangerous - beware

shop around - it's a competitive industry

consider how to structure employees



### Do it NOW!

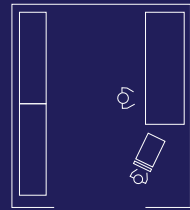
Signage - 3mm alubond is cheap!  
Update google place listing  
Insurances - Building + Stock  
Materials handling equipment

### Ask Yourself...

WHAT CAN BE AUTOMATED?

IS YOUR SPACE ADAPTIVE?

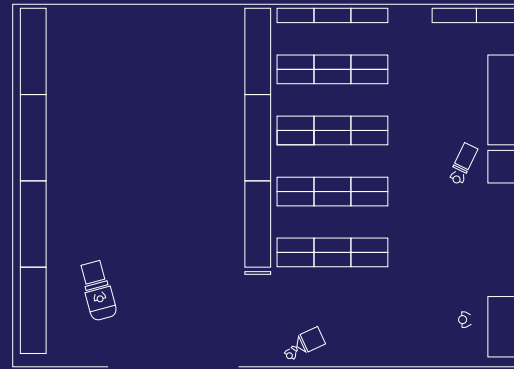
WHAT % OF UTILITIES IS BUSINESS?



- + FOCUS ON SHORT PATHS
- + GROUP PRODUCTS BY POPULARITY
- + KEEP COMMON PICKS STORED BETWEEN EYE AND KNEE LEVELS

### Home or Garage

### Dedicated Shed 100m<sup>2</sup> to 300m<sup>2</sup>



- + DEVELOP DEDICATED STOCK RECEIPT + DESPATCH AREAS
- + ADOPT QUALITY CONTROL MANAGEMENT
- + USE PALLET RACKING FOR ORGANISED + SELECTIVE STORAGE
- + RE-USE INITIAL SHELVING FOR HAND PICKING SKUs
- + CONSIDER LINE-MARKING AND FOOT TRAFFIC CONTROL

### Growth is GOOD!

Moving to a dedicated work space, away from your home will restore your work-life balance and increase productivity. Pay particular attention to what equipment can be adapted in your next growth phase if you're purchasing. Beware of legacy equipment which can't be extended onto.



### Mobilise your staff...



The time spent by pickers walking to the products.

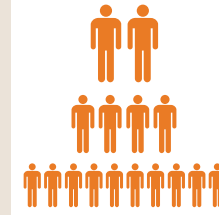
### WALKIE STACKER

Ideal for working in confined spaces walkie stackers can be used for low to medium height racking with medium weight pallets up to 1,600kg.



### COUNTERBALANCE

Ideal for moving heavier pallets to heights up to 6-7 metres, counterbalance trucks come in electric and internal combustion.



### To designate or AUTOMATE?

Taking advantage of a growth industry requires strategic moves. Continuing to designate tasks to sub-ordinates will only last so long. Consider: What processes can be documented and automated?

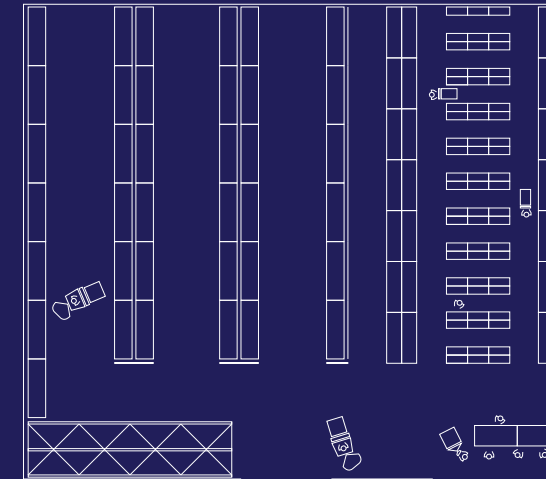
### TRANSPORT AND STORAGE

The hardwork pays off and you're now rewarded with consistent growth in a dedicated facility. More and more you're relying on the quality of equipment and services supplied to ensure maximum uptime and profits.



Transport, postal and warehousing industry production (in volume terms) increased by 27% between 2003-04 and 2010-11

### Dedicated Warehouse 300m<sup>2</sup> or more



- + CONSULT WITH AN EXPERT FOR LAYOUT DESIGNS TO OPTIMISE YOUR SPACE AND WORKFLOW.